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You could search for images of a digital agency team working together or an image of a handshake or collaboration between two businesses. Additionally, an image of a computer or technology could also convey the idea of a digital agency. You could also consider incorporating the OPRA logo or using the colors associated with the organization to create a visual connection between the two entities.

Justin Reed, 2023-05-10T09:59:35.061

# Agenda

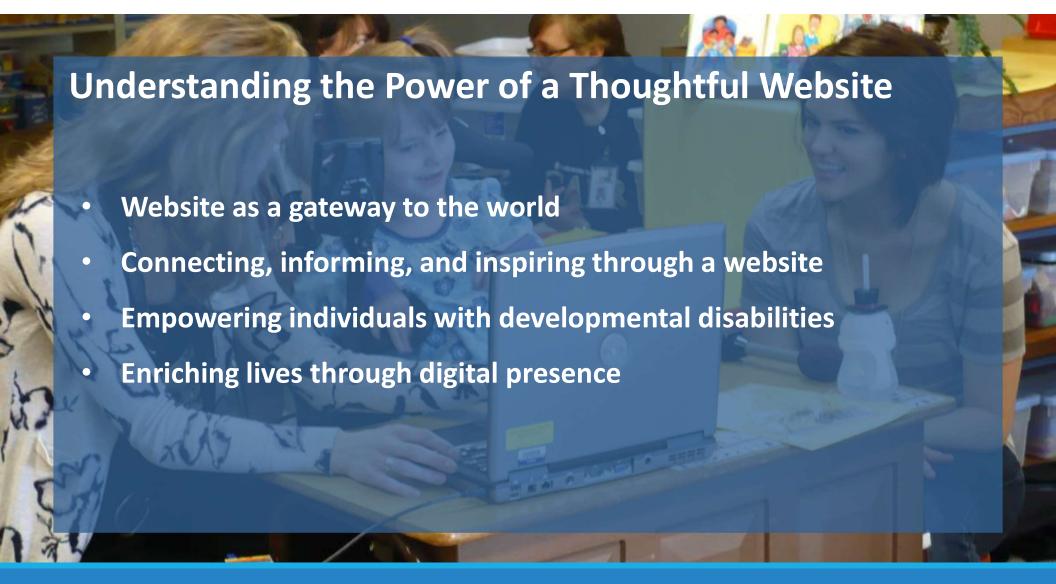
- 1. Who is Justin Reed & Beachcliff Technologies?
- 2. Importance of a thoughtful website
- 3. Examples and use cases
- 4. Overcoming obstacles faced by Ohio providers
- 5. Next steps and actions to take

"Your website is more than just a digital brochure. It's a lifeline to the people you serve, a bridge to the community you belong to, and a powerful tool for building a better future for all."

#### Introduction

- Importance of a thoughtful website
- Building a website that meets your needs
- Engaging your audience and building your online presence
- The power of digital support for individuals with developmental disabilities





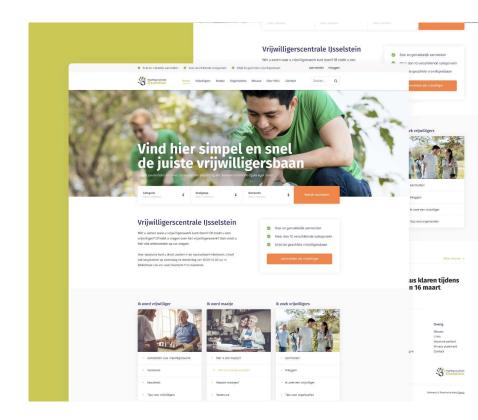
# Addressing the Challenges we Face

- Limited resources and shifting regulations
- Personalized care in a demanding environment
- The role of a thoughtful website as a support system
- Overcoming challenges with digital solutions



## Unlocking the Benefits of a Thoughtful Website

- Enhancing communication with stakeholders
- Streamlining processes and saving time
- Showcasing success stories and impact
- Bridging the gap between services and individuals





- Personalization for a unique online presence
- Reflecting organizational mission and values
- Customizing features to meet specific requirements
- Creating a website that represents your identity

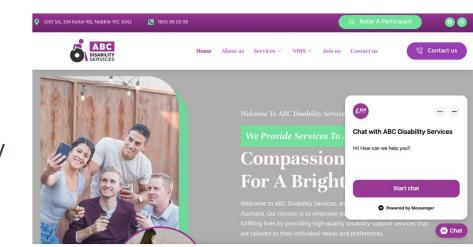
# **Engaging Your Audience and Fostering Connections**

- Interactive features that captivate and engage
- Visuals that tell your organization's story
- Compelling content that resonates with your audience
- Building meaningful connections through your website



# **Navigating the Digital Landscape with Confidence**

- Tools and knowledge to navigate the digital realm
- Search engine optimization for online visibility
- Social media integration for broader reach
- Building a strong online presence



# Navigating the Digital Landscape

- Embracing technological advancements in support services
- Leveraging artificial intelligence and virtual reality
- Enhancing the digital experience for individuals
- Exploring new possibilities for engagement

# **Specific Areas For Attention**

- Navigating Workforce Challenges
- Funding Constraints
- Regulatory Landscape
- Increased Complexity of Needs
- Access to Technology

# **Workforce Challenges**

How a Thoughtful Website Can Help Ohio Disability Providers Address Workforce Shortages

- Attract and retain employees by showcasing job openings, employee benefits, and training opportunities that are specific to the needs of your audience.
- Provide online training and support resources that are tailored to disability service providers, a thoughtful website helps staff build their skills & increase job satisfaction.
- Serve as a platform for staff to share their experiences and provide feedback, fostering a sense of community and engagement among disability service providers.

# **Funding Constraints**

Helping Disability Providers Address Funding Challenges

- Attract and retain donors by showcasing their impact, sharing success stories, and making it easy to donate online to support people with disabilities.
- By providing transparency around financial management and budgeting that is specific to disability services, Ohio providers can build trust and credibility with donors and stakeholders.
- A website can also serve as a platform for advocacy and awareness-building around the importance of disability services and the impact of funding.

# **Navigating The Complex Regulatory Landscape**

How a Thoughtful Website Can Help Ohio Disability Providers Stay Compliant

- Help providers stay up-to-date on changes to state-specific regulations, such as those related to Medicaid or the Ohio Department of Developmental Disabilities.
- By providing easy access to policies, procedures, and compliance standards, Ohio providers can ensure their staff and clients are informed and prepared.
- Serve as a secure portal for sensitive client information, ensuring compliance with Ohio data privacy laws.



# Solving Increased Complexity of Needs with Digital Solutions

As the needs of your clients become more complex, it's crucial to provide them with the most up-to-date information and resources. A website can help you achieve this by providing a centralized platform for communication, education, and support.

- Meet the increasing complexity of needs by providing a centralized platform for communication, education, and support.
- Offer up-to-date information and resources to help providers better serve their clients.
- Website Accessibility enables a wider audience and connect with new clients.

## **Access to Technology**

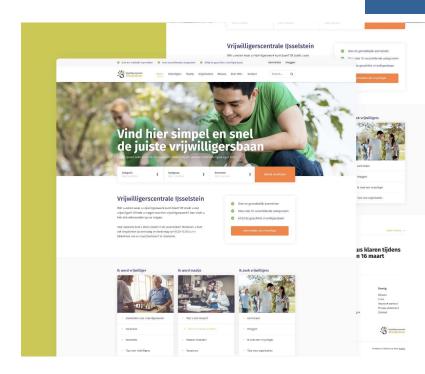
Access to technology is often a barrier to digital inclusion for many individuals. A website can be your most powerful tool to address this issue and help bridge the digital divide.

- Lack of access to technology can be a significant barrier to digital inclusion for individuals with disabilities
- With the right design and technology, a website can help improve access to information, services, and communication for individuals with disabilities
- Feature a range of assistive technologies and accessible features such as text-to-speech and closed captioning.



## **Best Practices For Building A Thoughtful Website**

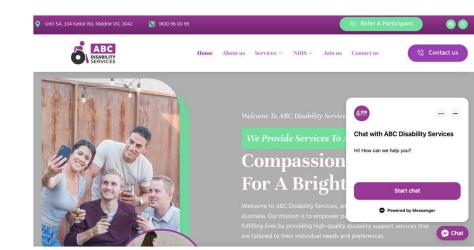
- Understand your audience: Develop a deep understanding of your audience to create a website that speaks to their needs and preferences.
- **Prioritize accessibility:** Ensure your website is accessible to all users, including those with disabilities, by following industry standards for accessibility.
- Keep it simple: Avoid clutter and aim for simplicity in design, content, and navigation to create a seamless user experience.
- Use high-quality visuals: Incorporate high-quality images and videos to capture attention and communicate your message effectively.
- Regularly update content: Keep your website up-to-date with fresh, relevant content to keep users engaged and coming back.



#### **Case Studies**

#### Examples:

- ABC Disability Services: Increased visibility and client referrals through clear messaging and easy-to-use online forms.
- DEF Support Services: Enhanced donor engagement and fundraising efforts with an updated website design and compelling storytelling.
- GHI Outreach Network: Increased community engagement and awareness through a visually appealing and informative website with regular blog updates.
- JKL Home Health Care: Streamlined communication and improved care coordination with a secure online portal for patients and their families.



### AI: The Future Is Now

With advancements in technology, Artificial Intelligence (AI) can be a game changer for disability providers. By incorporating AI into website design, providers can improve accessibility, streamline communication, and enhance the overall user experience.

- Al-powered chatbots can provide instant assistance to website visitors with disabilities tailored to respond in a way they can easily understand
- Image and video recognition technology can automatically provide captions and descriptions for visually impaired users
- Personalized content and recommendations can be tailored to individual user needs and preferences
- Al-driven analytics can help providers understand their audience and optimize their website accordingly

What specific features and design elements should we include on our website to appeal to our target audience?

How do we ensure that our website is accessible to individuals with disabilities?

How do we track and analyze the success of our website and digital strategy?

How long does the website development process typically take, and what is involved in each stage?

## Want To Learn More?



Download this presentation plus bonus tips and our playbook guide exclusively for conference attendees